



0345 241 3079  
[www.castletrust.co.uk](http://www.castletrust.co.uk)



# Broker Portal Guide

See what's changed

September 2019

Castle Trust Bank have been working on a number of updates to enhance the customer experience for our brokers and make dealing with Castle Trust Bank an even smoother experience for you. This guide will walk you through the main features of our Broker Portal. If you need any help at any point, please give us a call on 0345 241 3079 and we will be happy to assist you.

To visit the Broker Portal go to [www.castletrust.co.uk/intermediaries](http://www.castletrust.co.uk/intermediaries) and click Log in.

## 1. Home page

After signing in, you will be taken through to the home page. Here you can submit applications for new cases, check in on existing cases and submit documents that are required.

The screenshot shows the Castle Trust Broker Portal home page. At the top, there is a dark blue header with the Castle Trust logo on the left and navigation links for 'Example Broker', 'Log Out', and 'Support' on the right. Below the header is a white navigation bar with a 'Home' link and three dropdown menus: 'Bridging', 'Buy to Let', and 'Owner Occupier'. A 'Case Manager' link with a notification icon is also present. A notification banner at the top reads: 'Make sure you check out the new Case Manager tab!'. The main content area is titled 'Welcome to your Broker Portal' and is divided into two columns: 'Buy to Let' and 'Owner Occupier'. Each column lists key features and includes a 'Discover more' button. Two red callout boxes are overlaid on the page: one pointing to the 'Buy to Let' dropdown menu and another pointing to the 'Case Manager' link.

You can submit applications by clicking on the customer type your client is: Bridging, Buy to Let or Owner Occupier.

To see how your cases are progressing, click here to go through to Case Manager.

Castle Trust

Example Broker Log Out Support

Home Bridging Buy to Let Owner Occupier Case Manager

Make sure you check out the new Case Manager tab!

### Welcome to your Broker Portal

#### Buy to Let

- Available to Buy to Let landlords
- Available on a 1st and 2nd charge basis
- No Monthly repayments required
- Limited Company, Expat, Foreign National, Student Let and Airbnb applicants are acceptable
- Large Loans are available
- Bespoke underwriting to meet individual needs is used
- Consumer Buy To Let applications are not acceptable

Discover more

#### Owner Occupier

- Available to High Net Worth customers\* and Loans for Business Purpose
- Only available on 2nd Charge basis
- No Monthly repayments required
- Large Loans are available
- Bespoke underwriting to meet individual needs

Discover more

## 2. Case Manager

Case Manager shows you the high-level status of your cases. Here you can see which cases have requirements outstanding and which cases have new updates from when you last logged in.

You can do a quick filter by product type to show either your Buy to Let and Buy to Let Bridging cases, or your Owner Occupier cases.

Cases that are no longer proceeding will be marked with the case stage NLP. To keep your case manager current, NLP cases are not automatically displayed in this list, but you can choose to include them by clicking this box.

The screenshot shows the Castle Trust Case Manager interface. At the top, there's a navigation bar with the Castle Trust logo and user information (Example Broker, Log Out, Support). Below this is a breadcrumb trail: Home > Bridging > Buy to Let > Owner Occupier > Case Manager. A search bar is present with the text "Search cases..." and a search icon. Below the search bar are filter buttons: "Show All Cases", "Show Buy To Let Cases", "Show Owner Occupier Cases", and "Include NLP Cases?". A table lists cases with columns for Date, Case, Stage, Product, and Customer. The table contains several rows of case data. To the right of the table is a "Case Stage" legend with color-coded boxes for various stages: Draft (DFT), Decision In Principle (DIP), Full Mortgage Application (FMA), Pre-Offer (PFO), Mortgage Offer (MTO), Pre-Completion (PRE), Completion (COM), Paid (PAID), Declined (DCL), and No Longer Proceeding (NLP).

Date	Case	Stage	Product	Customer	Actions
Created on: 2019-09-06 14:57:34	804436	DFT	Limited Company Serviced Mortgage Range (BTL)	Mr Example Applicant, Mrs Example Applicant	Make Payment, Requirements, Updates
Created on: 2019-08-12 14:24:55	804422	FMA	Limited Company Serviced Mortgage Range (BTL)	Mr Example Applicant	Requirements, Updates
Created on: 2019-08-12 13:09:19	804420	DFT	Roll-up Mortgage Range - Loans for Business Purpose	Dr Example Applicant	
Created on: 2019-08-12 10:41:55	804419	DFT	Limited Company Serviced Mortgage Range (BTL)	Mr Example Applicant	Open Draft
Created on:			Residential Default BTL Loan		

To filter the list, type in their details such as case number, stage, product or name and then press search. If you want to show the full list again, click onto 'Show All Cases'.

Click on one of your cases to view the details and requirements of the case.

You can reorder the list by clicking the table headings to easily sort your cases. By clicking the table heading again, it will reverse the list, helping you to keep on top of where you are with each case.

### 3. Requirements

This area of case manager is the part we're most excited about. Here you can find everything you need to manage your cases and you have instant access to the status of your case whenever you want, even when we're not in the office.

This page will automatically open onto the Requirements tab, this area shows you which requirements have been satisfied and whether there is anything outstanding on your case.

When a newly submitted case has been reviewed by one of our underwriters, they will release the list of requirements onto this page. Requirements are sorted into the three columns: Required, Submitted and Satisfied and these will clearly show you how your case is progressing at a glance.

This basic information will display at the top of every page so you can be sure which case you are working on.

**804436 Limited Company Serviced Mortgage Range (BTL)**  
Example Ltd Company  
Mr Example Applicant, Mrs Example Applicant

DFT **DIP** FMA OFF PRE COM PAID

Submitted on: 2019-09-06 15:12:17 Processor: Example Processor

Case Details Terms & Illustrations **0** Requirements **12 out of 66** Messages & Attachments **1**

#### Case Requirements

Below are the standard requirements applicable to all cases. Once this application has been underwritten, additional requirements, specific to this application may be added.

Please upload only the specific document for each requirement.

Note that as the case progresses, the requirements will move into one of the three below columns (Required, Submitted or Satisfied), at any point.

**Required** **12** Submitted **0** Satisfied **0**

£100 upfront portion of the Arrangement fee and the Valuation Fee  
**Make Payment**

0 message(s)

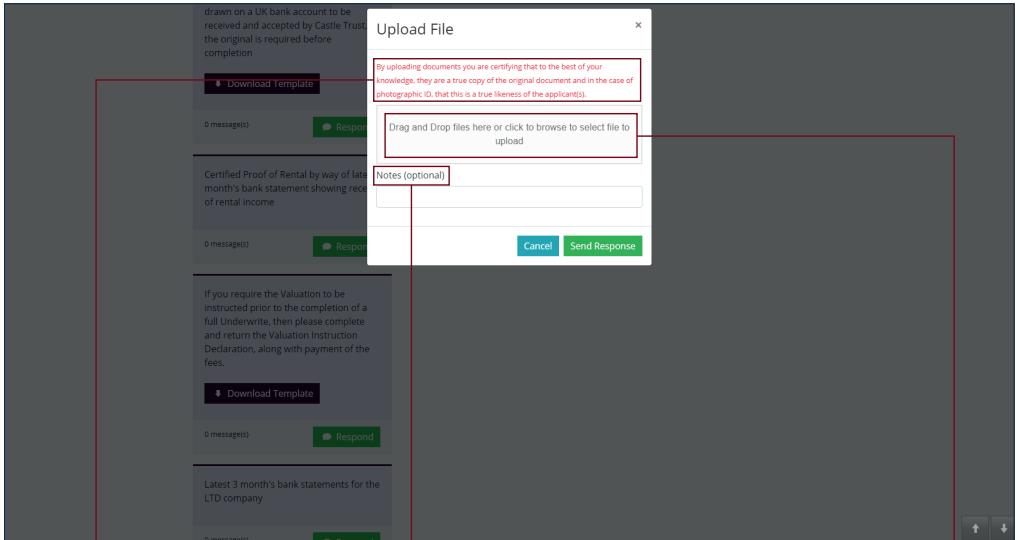
Asset & Liabilities statement  
**Download Template**

No requirements submitted. No requirements satisfied.

If the requirement needs a template to be completed, it will show a Download template button which opens the requirement in a web page. From here you can save the template to your computer and complete it with the information.

The Required column will display all outstanding requirements. These will move to the Submitted and Satisfied columns as your case progresses.





When you are ready to respond to a requirement, click respond to display this box. You'll notice the red wording at the top – this is a new feature that means you will no longer have to certify each document.

To upload a file, either drag & drop into this area or click the area to open up your folders.

If you wish to add a message for our underwriters along with the requirement, you can do so in the notes field. Then click Send response to submit it.

After you have responded to a requirement, it will move over to the Submitted column where it will be reviewed by a member of our Mortgage Lending Team. If the submission meets the requirement, we will satisfy the requirement and move it over to the Satisfied column. However, if we require more information from you, it will be moved back over to the Required column with a note to explain what is needed.

As your case progresses, the requirements will move over to the Satisfied column allowing you to clearly see how far your case is progressing and which requirements remain outstanding.

## 4. Messages

Another feature we're excited to show you is Messages & Attachments. By using the messages feature for all communications between yourself and Castle Trust Bank, you can keep all of your case correspondence in one place, making it easier for you to manage. You'll notice that all messages are time & date stamped and grouped into conversations just like on your smartphone.

Click Create Message to start a new conversation with the Mortgage Lending Team.

You can read and respond to messages by selecting a conversation on the left-hand side and then clicking Respond.

The screenshot displays the mortgage application interface for '804408 Roll-up Mortgage Range (BTL)' under the name 'Mr Example Applicant'. A progress bar at the top shows stages: DFT, DIP, FMA, OFF, PRE, COM, and PAID. Below the progress bar, there are tabs for 'Case Details', 'Terms & Illustrations', 'Requirements', and 'Messages & Attachments'. The 'Messages & Attachments' tab is active, showing a list of messages. A 'Create Message' button is located at the top right of the messages list, and a 'Respond' button is located at the bottom right. The messages list includes messages from 'Castle Trust' and 'Broker' with timestamps and reply counts.

All history conversations will be stored here to keep everything in one place for your audit trail.

The 'Send Message' dialog box contains a large text input field for the message. Below the input field, there is a section for 'File Attachment (optional)' with a red warning message: 'By uploading documents you are certifying that to the best of your knowledge, they are a true copy of the original document and in the case of photographic ID, that this is a true likeness of the applicant(s)'. There is a 'Drag and Drop files here or click to browse and select file to upload' area. Below that, there is a section for 'Document Type/Note (optional)' with a text input field. At the bottom, there are 'Cancel' and 'Send' buttons.

You can write your message in the main box here and there's also an option to add an attachment. We've already touched on how to submit required documents using the Requirements tab, but if you have any other relevant documents to submit you can do that here. When you are ready, click Send....

## 5. Terms & Illustrations

The Terms & Illustrations tab is where your Pre Sales Illustration and application details live.

Home → Cases → Case

**804408** Roll-up Mortgage Range (BTL)  
Mr Example Applicant

DFT → DIP → FMA → OFF → PRE → COM → PAID

Submitted on: 2019-08-07 12:58:46 Processor: Example Processor

Case Details | Terms & Illustrations (2) | Requirements (0 to do) | Messages & Attachments (5)

Case Documents

Pre Sales Loan Illustration Document  
v.4  
9th Sep 2019 15:17  
Document generated by Calculator in Case Manager  
Download

Application Form  
10th Sep 2019 09:35  
Download

Some documents, such as the Pre Sales Illustration, will have multiple versions based on what you've requested from us; these historical documents will be stored here too and can be expanded using the Show document history button.

If you want to download a copy for your records, you can do so easily using the Download button.

## 6. Case Details

The Case Details tab shows you the basic case information such as Applicant name, loan details and the addresses of all the securities. If you need to call us about the case, we will use this information to verify your identity.

Case Details | Terms & Illustrations (2) | Requirements (0 to do) | Messages & Attachments (5)

Applicants  
Mr Example Applicant

Loan Details  
Loan Amount Requested: £ 465,000  
Loan Amount: £ 465,000  
Estimated Property Value: £ 1,900,000  
Valuation Property Value: £ 1,850,000  
Loan Term: 1.00 Years  
Interest Rate: 8 %  
Loan Maturity Date: 10-09-2020

Security Address(es)

6 Gainsborough Road  
Basingstoke  
Hampshire  
RG21 3EG  
GB

7 Gainsborough Road  
Basingstoke  
Hampshire  
RG21 3EG  
GB

When the case has reached completion, the Loan Maturity Date will display here.



If you require any help throughout this process, please call the Sales Support team on **0345 241 3079**.

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